



RE-INVEST – FINANCING RENEWABLES EXPERIENCES IN SPAIN

February, 2015



Government of India
Ministry of New and Renewable Energy

SPAIN 
BUSINESS 
OVERSEAS 
España, Expansión Exterior



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3. How was it done?



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Who we are: Spain Business Overseas

is a Spanish state-owned company, whose capital is 100% owned by the Government of Spain (through ICEX and SEPI)

Financial Services	<ul style="list-style-type: none">• Implementation of project finance structures in the infra and energy sectors (either in private developments or in BOO/BOT tenders)
Business development services	<ul style="list-style-type: none">• Look out for local partners and/or equity investors for our Spanish clients
Experiences in India	<ul style="list-style-type: none">• CSP• Railway• Solar• Water• Wind
Contact details	Mr Pedro Sinues - South Asia regional manager – psinues@spainverseas.es 48 Hanuman Road, 2nd Floor Connaught Place, New Delhi



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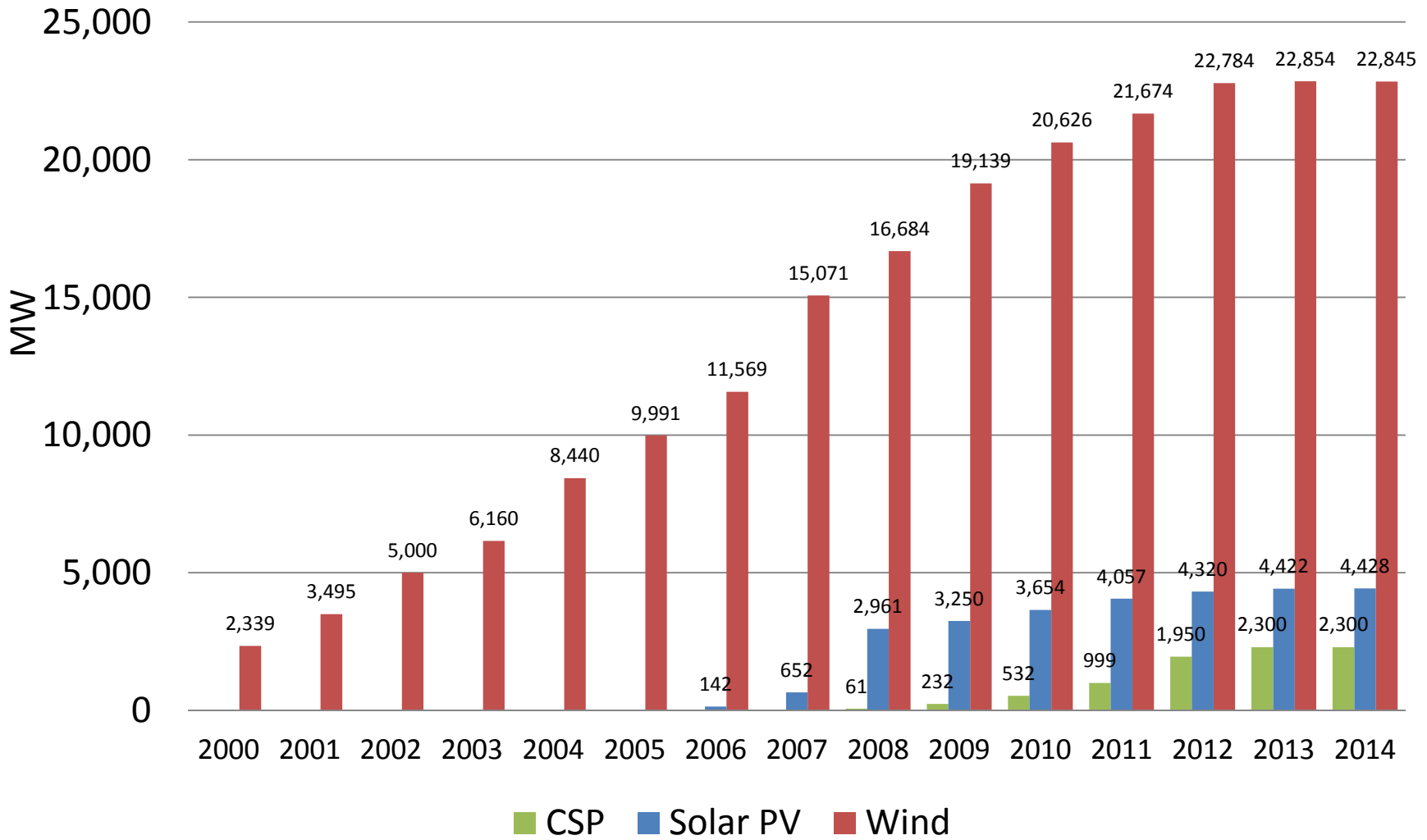


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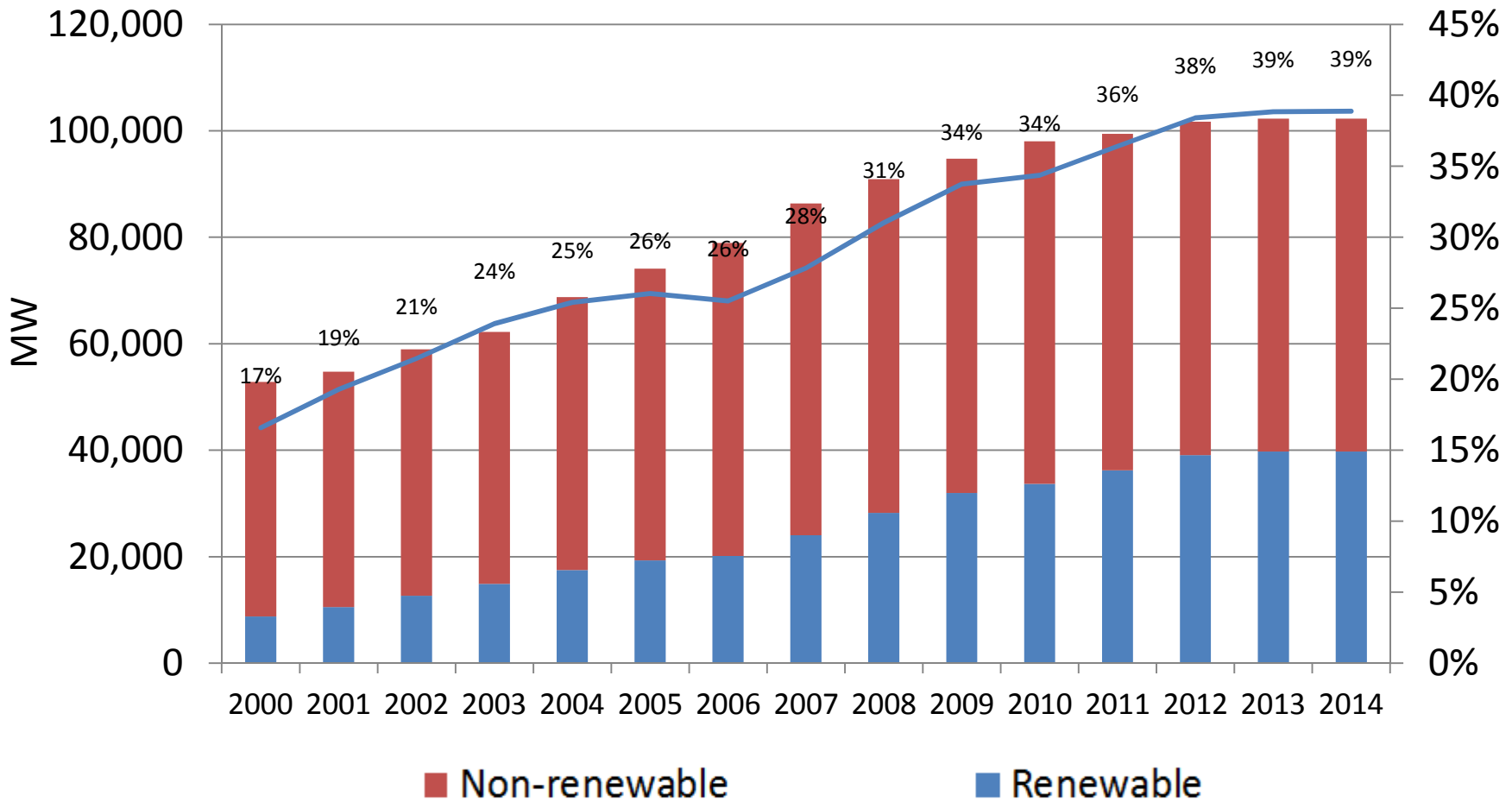


23.000 MW wind – 4.400 MW solar PV – 2.300MW CSP



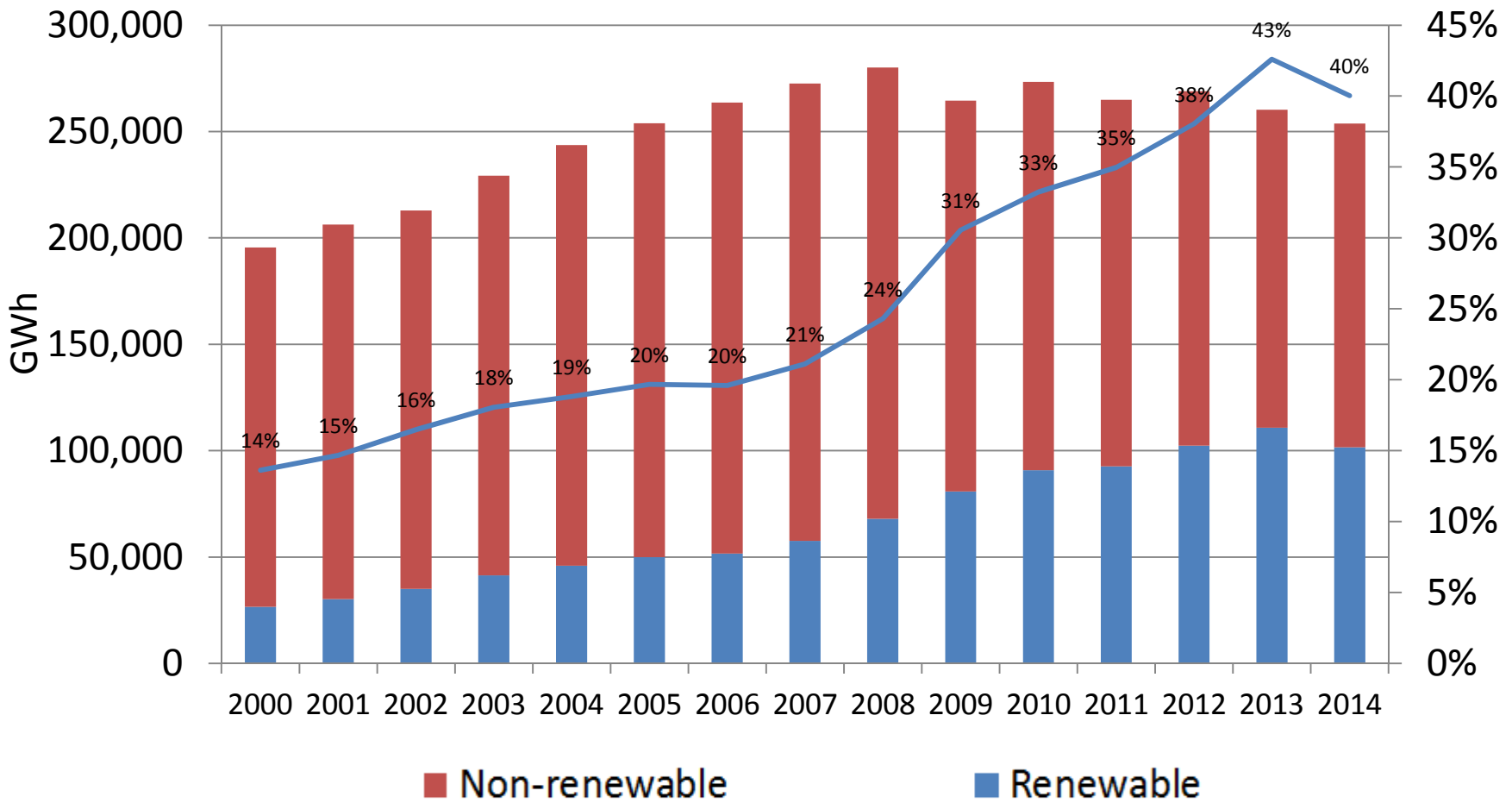


RE reached 39% installed capacity by end of 2014





Electricity generated from RE reached 43% in 2013





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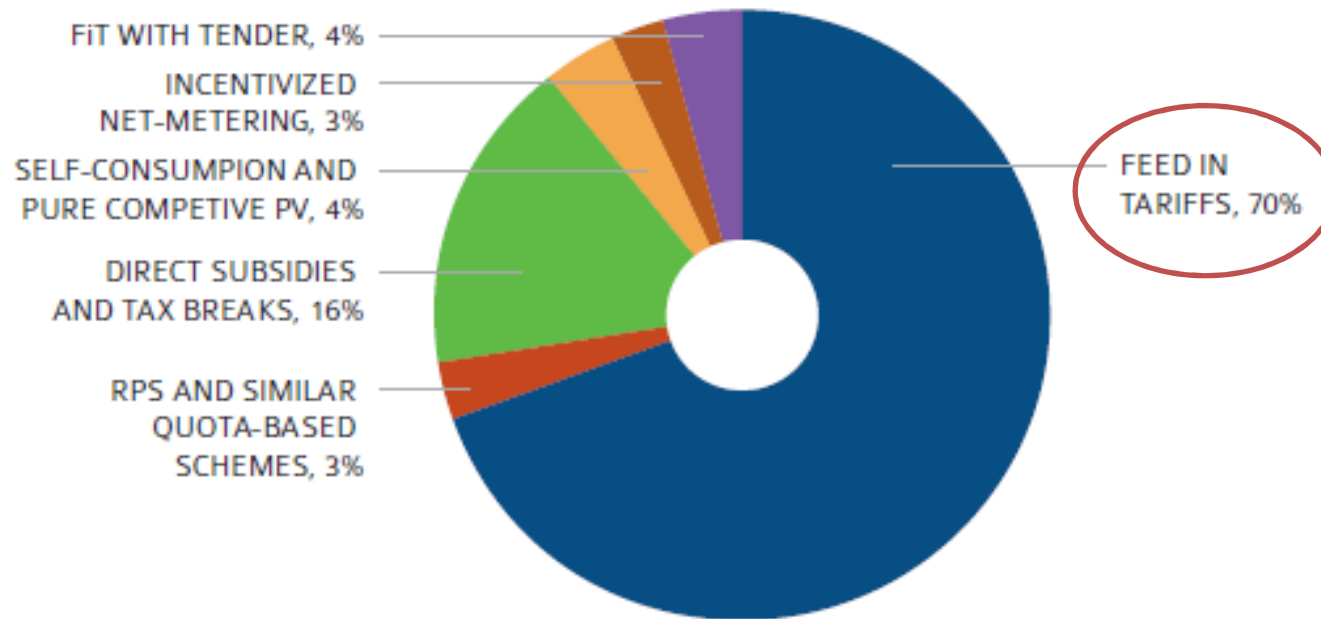
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With the existence of a Feed-in Tariff (FiT)...

In 2013, when analysing PV development worldwide, the IEA observed that 70% of the world market PV development was FiT driven not related to tenders.

The second most employed mechanism was direct subsidies and tax breaks.





...Attractive to investors

In Spain, the development of the RE sector was driven by implementing attractive Feed-in Tariff mechanisms.

Wind

- RD2818/1998: 66 €/MWh
- RD436/2004: 64 €/MWh
- RD661/2007: 73 €/MWh

Solar PV

- RD2818/1998: 216 €/MWh
- RD436/2004: 414 €/MWh
- RD661/2007: 440 €/MWh

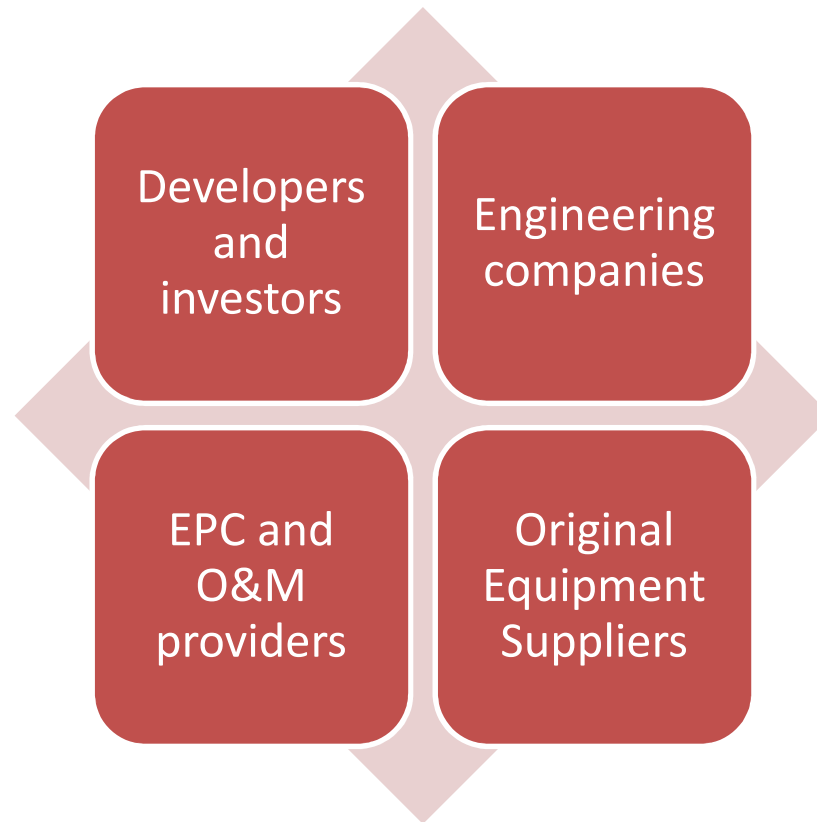
CSP

- RD2818/1998:
- RD436/2004: 216 €/MWh
- RD661/2007: 269 €/MWh

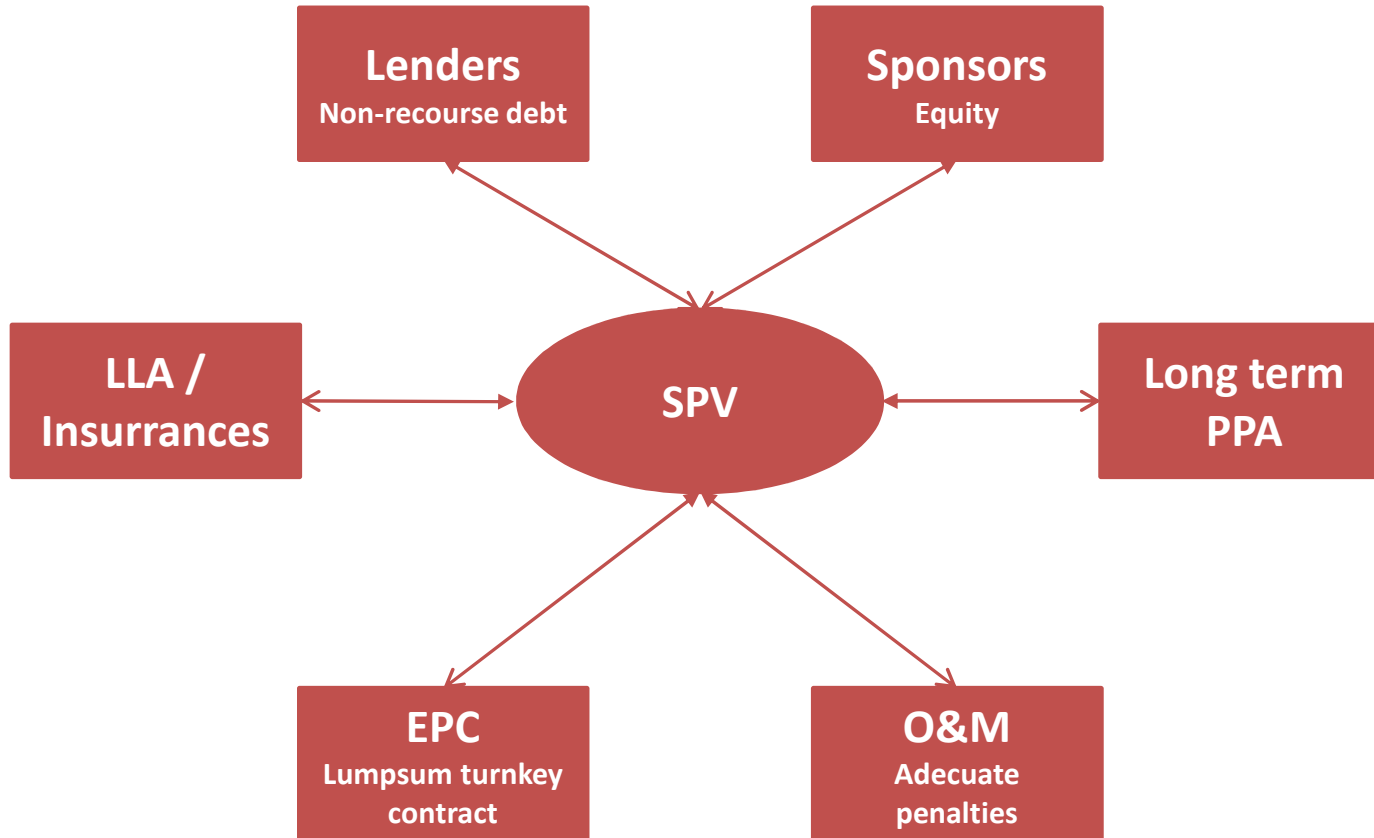


With leading Spanish companies...

Through the development of leading companies in all fields of activities, present worldwide:



...Using the classical PF structure...



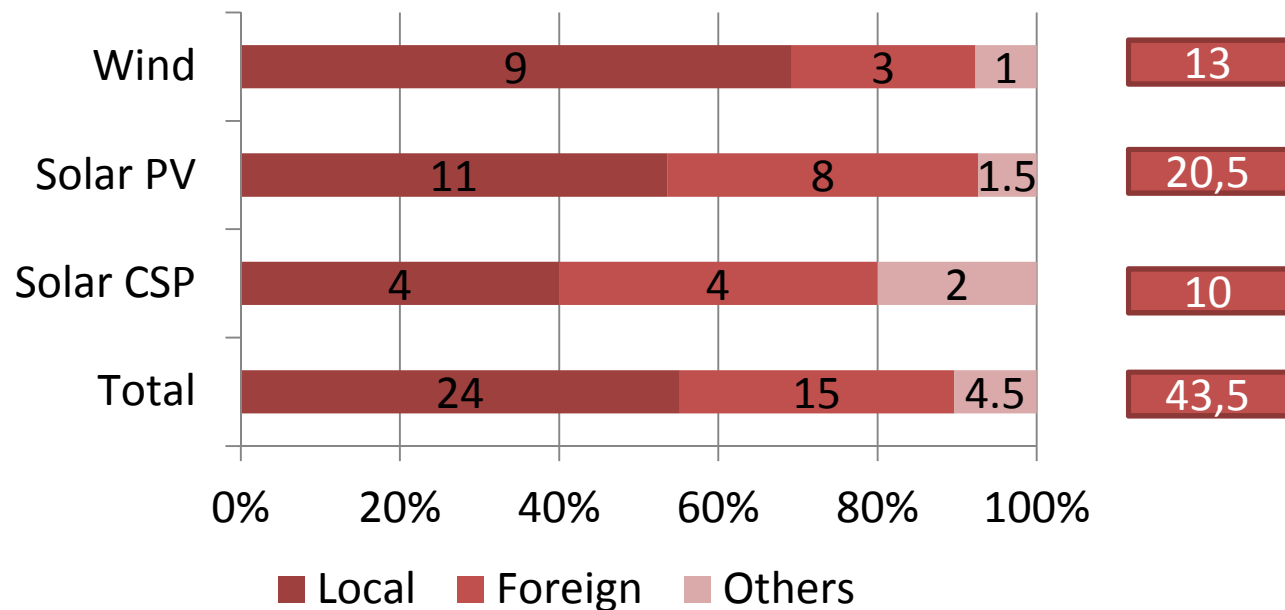


...With loans both from national and international lenders

Attracting the interest of Financial Institutions through an implementation of a favorable legal Framework

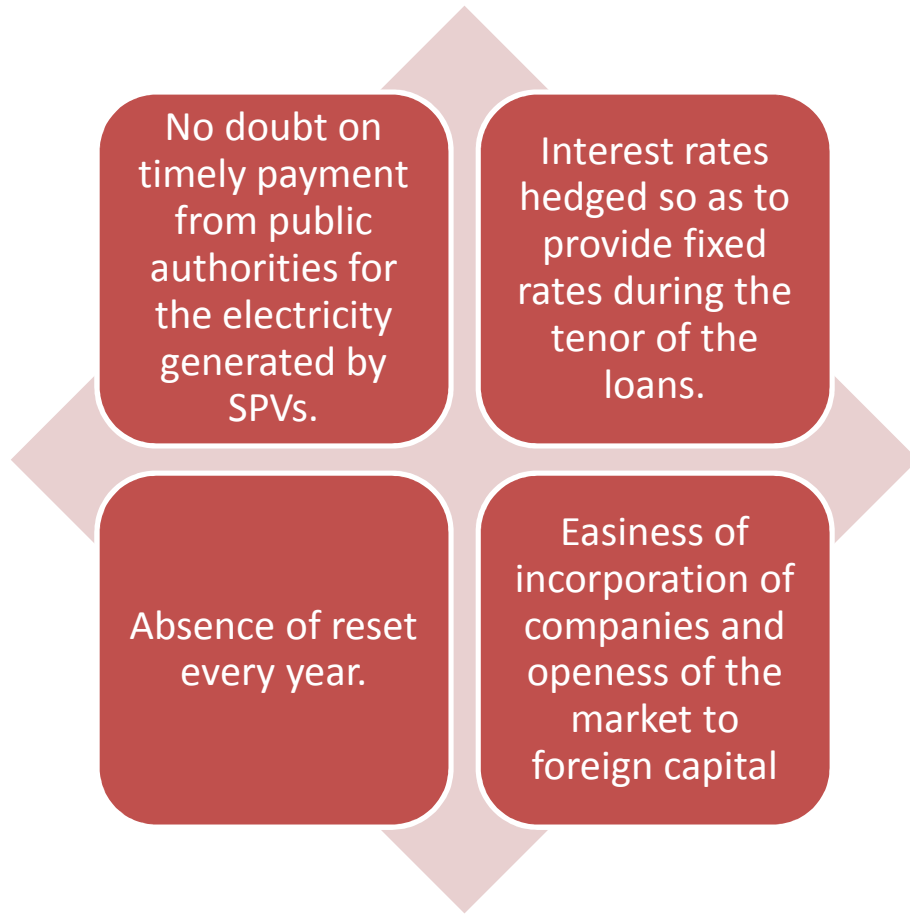
Once the attractive legal framework was established, the development of RR.EE. could only happen thanks to the involvement of lenders willing to fund these projects with a long term horizon.

Estimated total debt invested in RE → 43.5 billion euros





...In a clear context...





So, how was it done?

1. With an attractive FiT,

2. With companies willing to invest with a clear view on returns, and

3. With certainty of payment from off-takers resulting in a solid PF structure.



Thank you

Gracias

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